

Hypertherm

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40 Y E A R S

Industry Experts Add Strength to Hypertherm's North American Sales Team

HANOVER, N.H.—Sept. 26, 2008—Hypertherm, the world leader in plasma arc metal cutting technology, is adding strength to its North American sales team with the hiring of three district sales managers: Brian Dotson, Tom Nugen, and Corey Stahle.

"Hypertherm is focused on providing an unparalleled level of support to our distributors," said Jeff Deckrow, Hypertherm's North American director. "Today's announcement ensures our distribution partners continue to have the tools they need to grow their sales."

Mr. Dotson has more than 12 years of experience working within the welding and cutting industry's distribution sector where he served as an outside account manager, capturing several sales awards along the way. He will support Hypertherm distributors in the Carolinas as well as Tennessee and Northern Georgia.

Hypertherm also welcomes Mr. Nugen who has more than a decade of industry experience. His work for a leading welding wire manufacturer, along with his experience working for gas and welding supply companies, make him very familiar with our industry and Hypertherm's distribution network. Mr. Nugen, who lives in Ohio, will work with Hypertherm partners in Kentucky and Southern Ohio.

"Tom is well prepared to drive end-user awareness, as well as demand for Hypertherm systems and consumables in the Kentucky-Ohio sales region," said Jeff Staton, Hypertherm's regional manager for the Northeastern United States and Canada. "He has a consistent record of providing excellent support to distributors and increasing their sales revenue. In addition, he is a talented trainer who will help distributors in his area learn more about Hypertherm products, including the new Powermax45."

Finally, Mr. Stahle joins Hypertherm as the district sales manager covering four Western states—Arizona, Colorado, New Mexico, and Utah—as well as the city of Las Vegas. Mr. Stahle has enjoyed a varied career, beginning as a welder in Ogden, Utah and later as the owner of a welding and fabrication shop, now run by his son. He also has more than 15 years of sales experience, receiving recognition for his work with both end users and distributors. He has been a Hypertherm customer for many years, proclaiming himself the owner of two Powermax systems: a handheld system and a system installed on an X-Y cutting table.

Hypertherm designs and manufactures the world's most advanced plasma cutting systems for use in a variety of industries such as shipbuilding, manufacturing, and automotive repair. Its product line includes handheld and mechanized plasma systems and consumables, as well as CNC motion and height controls. Hypertherm systems are trusted for performance and reliability that results in increased productivity and profitability for tens of thousands of businesses. The New Hampshire based company's reputation for plasma innovation dates back 40 years, to 1968, with Hypertherm's invention of water injection plasma cutting. The company, consistently named one of the best places to work in America, has more than 1,000 associates along with operations and partner representation worldwide.

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Photos available on request. Please contact Michelle Avila at 603-643-3441 or pr@hypertherm.com