



## Strong Team to Support Hypertherm Distributors

**HANOVER, N.H.—April 2, 2008**—Hypertherm, the world leader in plasma metal cutting technology, today announced several changes designed to deliver unparalleled support to its North American distributors.

These changes include reapportioning its North American territory from two divisions into the following three regions: the Northeastern U.S. and Canada, the Central and Southeastern U.S., and the Western United States. An experienced and talented Hypertherm associate with vast product knowledge will lead each division.

Jeff Staton, formerly Hypertherm's Western division manager, will head the newly created Northeastern U.S. and Canadian region. Two former Hypertherm district sales managers, David Taylor and Alan Hamilton, will lead the Central and Southeastern U.S. regions and the Western United States region respectively.

Mr. Taylor's knowledge of the plasma cutting industry spans 21 years. He most recently worked to support customers in the Carolinas, East Tennessee, and Northern Georgia. Strong sales growth for Mr. Taylor's region enabled him to triple the size of his territory.

Mr. Hamilton, a 16 year Hypertherm veteran, most recently served distributors in Utah, Colorado, Wyoming, Nevada, Arizona and New Mexico. During his tenure, sales for his area increased more than ten times.

"Today's announcement completes a restructuring initiative begun earlier this year," said John Brennan, Hypertherm's North American distribution director. "It guarantees Hypertherm will have the focus and resources needed to not only deliver but excel on its commitment to thoroughly support our partners."

Additionally, Hypertherm announced the appointment of Tim Oney as its new national distribution manager. In this role, Mr. Oney will provide added focus and strategic management to national Hypertherm distributors. Mr. Oney formerly served as a district sales manager for Hypertherm's Kentucky market, a position he held for ten years.

Hypertherm designs and manufactures the world's most advanced plasma cutting systems for use in a variety of industries such as shipbuilding, manufacturing, and automotive repair. Its product line includes handheld and mechanized plasma cutters and consumables, as well as CNC motion and height controls. Hypertherm systems are trusted for fast, precision metal cutting and reliability that results in increased productivity and profitability for tens of thousands of businesses. The New Hampshire based company's reputation for plasma innovation dates back 40 years, to 1968, with Hypertherm's invention of water injection plasma cutting. The company, consistently named one of the best places to work in America, has more than 900 associates along with regional operations and partner representation worldwide.

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